1ST QUARTER PROMOTION

	Art Groll
	Doral B2G Lighter - Promo #700050
Promotion #	700050
Commodity #	821673
HH Type	DORAL APR LTR
Units per Display	20
Suggested Load	
Display Payment	$1.50
1st. Order Date	2/17/97
1st. Delivery Date	3/3/97
H/H Dates	3/31/97-6/30/97
Pos Support Kit - Item #:	821573
Includes:	PREASSEMBLED COUNTER DISPLAYS
	20 SLEEVES, NAME GENERATION
	INSERT AND PASTER CARD

Total Displays Allocated	Total Cases			Total Displays	VAP Displays	Ship Date
237				Display Increment		
Shipping Locations						
015240 Amsterdam				67	67	1
✓ 077040 Morris Brown				5	5	2
✓ 396840 Mandel				77	77	3
406920 Jetro						4
✓ 540710 Richmond Wale.				39	39	4
✓ 746198 Globe				49	49	5
Total Remaining:				237		

~~① Allocate + Ship to Mandel on 2/24~~
② Ship 2/24
Mandel ③ Ship - 3/6 2/27/97 (77) 3/6/97 (80) 3/18/97 (82)
④ Ship - 3/4
⑤ Ship - 2/24

Re-allocation of Amsterdam to territory Reps.

MARGARET PAGE

51842 5829

425 SMS584N1 SALES MATERIALS SYSTEM 02/18/97 16:07

ORDER FROM: 12XXXX ORDER REVIEW MASTER ORDER NBR: 7049-1203

SHIP TO: 1224 / 396840

(LINES 1 - 1 OF 1 SHOWN)

SKU QTY	ITEM	DESCRIPTION-----------	UNITS/SKU	MAXIMUM ORDER QTY	ORIGINAL ALLOC QTY	LEV	REMAIN ALLOC QTY
77__	521573	DORAL B2GF LIGHTER-APR	20 BOX		3725	R	1260

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(*) ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED

PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP

PF4 - CONTINUE WITH ORDER PF8 - SCROLL DOWN

PF12 - MAIN MENU PF1 - HELP

51842 5830

425 SMS584N2 SALES MATERIALS SYSTEM 02/18/97 16:07
ORDER COMPLETION MASTER ORDER NBR: 7049-1203

YOUR GENERAL SHIPMENT FOR LOCATION 12XX

IS A FUTURE ORDER FOR 97-02-27

ESTIMATED ORDER COST: 1,709.50

SPECIAL HANDLING COST: 10.50

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PF4 - COMPLETE ORDER
PF2 - CARRIER INSTRUCTIONS
PF6 - SPECIAL HANDLING
PF11 - RESTART ORDER
PF12 - MAIN MENU (ABORT ORDER)
PF1 - HELP

402 SMS584N1 SALES MATERIALS SYSTEM 02/20/97 15:24
ORDER FROM: 12XXXX ORDER REVIEW ORDER NUMBER: 7051-4565
SHIP TO: 1224 / 396840

SKU QTY	(LINES 1 - 1 OF 1 SHOWN) ITEM DESCRIPTION-----------	UNITS/SKU	MAXIMUM ORDER QTY	ORIGINAL ALLOC QTY	LEV	REMAIN ALLOC QTY
80__	521573 DORAL B2GF LIGHTER-APR	20 BOX		3725	R	1153

3/6/97

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(*) ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED
PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP
PF4 - CONTINUE WITH ORDER PF8 - SCROLL DOWN
PF12 - MAIN MENU PF1 - HELP

51842 5832

402 SMS584N1 SALES MATERIALS SYSTEM 02/20/97 15:25

ORDER FROM: 12XXXX ORDER REVIEW ORDER NUMBER: 7051-4571

SHIP TO: 1224 / 396840

SKU QTY	(LINES 1 - 1 OF 1 SHOWN) ITEM	DESCRIPTION-----------	UNITS/SKU	MAXIMUM ORDER QTY	ORIGINAL ALLOC QTY	LEV	REMAIN ALLOC QTY
82__	521573	DORAL B2GF LIGHTER-APR	20 BOX		3725	R	1073

(*) ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED

PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP

PF4 - CONTINUE WITH ORDER PF8 - SCROLL DOWN

PF12 - MAIN MENU PF1 - HELP

3/18/97

51842 5833

402 SMS584N1 SALES MATERIALS SYSTEM 02/18/97 16:15
ORDER FROM: 12XXXX ORDER REVIEW ORDER NUMBER: 7049-1234
SHIP TO: 1225 / 745198

SKU QTY	(LINES 1 - 1 OF 1 SHOWN) ITEM	DESCRIPTION-----------	UNITS/SKU	MAXIMUM ORDER QTY	ORIGINAL ALLOC QTY	LEV	REMAIN ALLOC QTY
49__	521573	DORAL B2GF LIGHTER-APR	20 BOX		3725	R	1139

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(*) ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED
PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP
PF4 - CONTINUE WITH ORDER PF8 - SCROLL DOWN
PF12 - MAIN MENU PF1 - HELP

51842 5834

425 SMS584N1 SALES MATERIALS SYSTEM 02/18/97 16:08
ORDER FROM: 12XXXX ORDER REVIEW MASTER ORDER NBR: 7049-1203
SHIP TO: 1225 / 077040

SKU QTY	(LINES 1 - 1 OF 1 SHOWN) ITEM	DESCRIPTION-----------	UNITS/SKU	MAXIMUM ORDER QTY	ORIGINAL ALLOC QTY	LEV	REMAIN ALLOC QTY
5___	521573	DORAL B2GF LIGHTER-APR	20 BOX		3725	R	1134

==

(*) ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED
PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP
PF4 - CONTINUE WITH ORDER PF8 - SCROLL DOWN
PF12 - MAIN MENU PF1 - HELP

51842 5835

125 SMS584N1 SALES MATERIALS SYSTEM 02/18/97 16:09
ORDER FROM: 12XXXX ORDER REVIEW MASTER ORDER NBR: 7049-1203
SHIP TO: 1226 / 540710

SKU QTY	(LINES 1 - 1 OF 1 SHOWN) ITEM	DESCRIPTION-----------	UNITS/SKU	MAXIMUM ORDER QTY	ORIGINAL ALLOC QTY	LEV	REMAIN ALLOC QTY
39__	521573	DORAL B2GF LIGHTER-APR	20 BOX		3725	R	1129

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(*) ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED
PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP
PF4 - CONTINUE WITH ORDER PF8 - SCROLL DOWN
PF12 - MAIN MENU PF1 - HELP

3/4/97

51842 5836

1ST QUARTER PROMOTION

	Art Groll Doral B2G Lighter - Promo #700050
Promotion #	700050
Commodity #	521573
HH Type	DORAL APR LTR
Units per Display	20
Suggested Load	
Display Payment	$1.50
1st. Order Date	2/17/97
1st. Delivery Date	3/3/97
H/H Dates	3/31/97-5/30/97
Pos Support Kit - item #:	521573
Includes:	PREASSEMBLED COUNTER DISPLAYS
	20 SLEEVES, NAME GENERATION
	INSERT AND PASTER CARD

Total Displays Allocated	Total Cases			Total Displays	VAP Displays	Ship Date
237				Display Increment		
Shipping Locations						
015240 Amsterdam				67	67	
077040 Morris Brown				5	5	
396840 Mandel				77	77	
406920 Jetro						
540710 Richmond Wsle.				39	39	
745198 Globe				49	49	
Total Remaining:				237		

Art – We would like to order these into Direct accounts on 2/24/97. Let me know. Templates are in the mail.

Also – if you want me to order regular product, let me know.

2APCAB2

51842 5837